

9M 2014 Operational Results
Acron Output (Veliky Novgorod, Russia)

Product, kt	9M 2014	9M 2013	YOY, %
MINERAL FERTILISERS			
Ammonia	910.2	906.3	0.4
<i>incl. in-house consumption</i>	869.4	838.1	
Nitrogen fertilisers, including	1,672.5	1,503.6	11.2
<i>incl. in-house consumption</i>	365.7	309.0	
Ammonium nitrate	447.7	408.7	9.5
<i>incl. in-house consumption</i>	47.4	37.8	
Urea	504.3	499.9	0.9
<i>incl. in-house consumption</i>	318.3	271.2	
Urea-ammonium nitrate (UAN)	720.5	595.0	21.1
Complex fertilisers, including	870.6	848.8	2.6
NPK	870.6	848.8	2.6
Total commercial Mineral fertilisers*	2,218.2	2,111.6	5.0
INDUSTRIAL PRODUCTS			
Organic compounds, including	297.7	289.9	2.7
<i>incl. in-house consumption</i>	151.4	147.1	
Methanol	63.0	62.3	1.1
<i>incl. in-house consumption</i>	52.6	51.8	
Formalin	106.0	101.2	4.7
<i>incl. in-house consumption</i>	98.2	94.5	
Urea-formaldehyde resins (UFRs)	128.7	126.4	1.8
<i>incl. in-house consumption</i>	0.7	0.8	
Non-organic compounds, including	440.3	378.0	16.5
Low-density and technical-grade ammonium nitrate	144.1	172.1	-16.3
Calcium carbonate	275.5	186.5	47.7
Liquid carbon dioxide	15.8	14.6	8.2
Argon	4.9	4.8	2.1
Total commercial Industrial products*	586.6	520.8	12.6

Dorogobuzh Output (Smolensk region, Russia)

Product, kt	9M 2014	9M 2013	YOY, %
MINERAL FERTILISERS			
Ammonia	415.1	458.3	-9.4
<i>incl. in-house consumption</i>	402.5	425.4	
Nitrogen fertilisers, including	688.0	726.3	-5.3
<i>incl. in-house consumption</i>	33.1	40.6	
Ammonium nitrate	688.0	726.3	-5.3
<i>incl. in-house consumption</i>	33.1	40.6	
Complex fertilisers, including	484.8	538.4	-10.0
<i>incl. in-house consumption</i>	22.1	25.4	
NPK	429.0	472.0	-9.1
<i>incl. in-house consumption</i>	22.1	25.4	
Bulk blends	55.8	66.4	-16.0
Total commercial Mineral fertilisers*	1,130.2	1,231.6	-8.2
INDUSTRIAL PRODUCTS			
Non-organic compounds, including	46.0	30.1	52.8
Low-density and technical-grade ammonium nitrate	13.3	1.2	increase
Calcium carbonate	8.3	0.1	increase
Liquid carbon dioxide	24.4	28.8	-15.3
Total commercial Industrial products*	46.0	30.1	52.8

Hongri Acron Output (Shandong Province, PRC)

Product, kt	9M 2014	9M 2013	YOY, %
MINERAL FERTILISERS			
Ammonia	74.9	64.1	16.8
<i>incl. in-house consumption</i>	56.4	49.7	13.5
Complex fertilisers, including	645.8	571.8	12.9
NPK	645.8	571.8	12.9
Total commercial Mineral fertilisers*	664.3	586.2	13.3
INDUSTRIAL PRODUCTS			
Non-organic compounds, including	124.0	97.0	27.8
Hydrochloric acid	124.0	97.0	27.8
Total commercial Industrial products*	124.0	97.0	27.8

North-Western Phosphorous Company Output (Murmansk region. Russia)

Product. kt	9M 2014	9M 2013	YOY. %
Apatite concetrate	630.5	444.3	41.9
<i>incl. in-house consumption</i>	<i>560.1</i>	<i>436.0</i>	
Total commercial apatite concentrate*	70.4	8.3	increase in 8.5 times

* Commercial products: output less in-house consumption