

1Q 2014 Operational Results
Acron Output (Veliky Novgorod, Russia)

Product, kt	1Q 2014	1Q 2013	YOY, %
MINERAL FERTILISERS			
Ammonia	292.5	302.4	-3
<i>incl. in-house consumption</i>	290.7	278.7	4
Nitrogen fertilisers, including	545.2	491.1	11
<i>incl. in-house consumption</i>	120.5	103.0	17
Ammonium nitrate	143.7	151.6	-5
<i>incl. in-house consumption</i>	18.2	16.0	14
Urea	166.5	152.0	10
<i>incl. in-house consumption</i>	102.3	87.0	18
Urea-ammonium nitrate (UAN)	235.0	187.5	25
Complex fertilisers, including	312.0	293.1	6
NPK	312.0	293.1	6
Total commercial Mineral fertilisers*	738.4	704.9	5
INDUSTRIAL PRODUCTS			
Organic compounds, including	89.4	98.3	-9
<i>incl. in-house consumption</i>	44.8	49.8	-10
Methanol	20.9	21.6	-3
<i>incl. in-house consumption</i>	15.2	18.2	-17
Formalin	30.4	34.1	-11
<i>incl. in-house consumption</i>	29.4	31.4	-6
Urea-formaldehyde resins (UFRs)	38.2	42.6	-10
<i>incl. in-house consumption</i>	0.2	0.2	12
Non-organic compounds, including	144.0	116.9	23
Low-density and technical-grade ammonium nitrate	52.1	60.3	-14
Calcium carbonate	86.2	52.0	66
Liquid carbon dioxide	4.1	2.9	40
Argon	1.6	1.7	-5
Total commercial Industrial products*	188.6	165.4	14

Dorogobuzh Output (Smolensk region, Russia)

Product, kt	1Q 2014	1Q 2013	YOY, %
MINERAL FERTILISERS			
Ammonia	153.6	153.7	0
<i>incl. in-house consumption</i>	148.5	150.6	-1
Nitrogen fertilisers, including	258.3	261.5	-1
<i>incl. in-house consumption</i>	19.6	16.4	19
Ammonium nitrate	258.3	261.5	-1
<i>incl. in-house consumption</i>	19.6	16.4	19
Complex fertilisers, including	191.0	181.9	5
<i>incl. in-house consumption</i>	13.3	10.4	28
NPK	157.8	155.2	2
<i>incl. in-house consumption</i>	13.3	10.4	28
Bulk blends	33.2	26.7	24
Total commercial Mineral fertilisers*	421.6	419.7	0
INDUSTRIAL PRODUCTS			
Non-organic compounds, including	8.0	8.5	-6
Low-density and technical-grade ammonium nitrate	1.3	0.0	increase
Calcium carbonate	0.0	0.0	0
Liquid carbon dioxide	6.7	8.5	-22
Total commercial Industrial products*	8.0	8.5	-6

Hongri Acron Output (Shandong Province, PRC)

Product, kt	1Q 2014	1Q 2013	YOY, %
MINERAL FERTILISERS			
Ammonia	26.5	26.3	1
<i>incl. in-house consumption</i>	19.6	20.6	-5
Complex fertilisers, including	218.2	218.2	0
NPK	218.2	218.2	0
Total commercial Mineral fertilisers*	225.1	223.9	1
INDUSTRIAL PRODUCTS			
Non-organic compounds, including	41.0	36.5	12
Hydrochloric acid	41.0	36.5	12
Total commercial Industrial products*	41.0	36.5	12

North-Western Phosphorous Company Output (Murmansk region, Russia)

Product, kt	1Q 2014	1Q 2013	YOY, %
Apatite concetrates	214.9	105.2	104
<i>incl. in-house consumption</i>	<i>190.9</i>	<i>105.2</i>	<i>81</i>
Total commercial apatite concentrate*	24.0	0	increase

* *Commercial products: output less in-house consumption*